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STPDTS

DEPT FOR SCA/FO, SCA/RA, SCA/A and EEB/CBA COMMERCE FOR LEWIS-KHANNA, LOOP

E.O. 12958 N/A

TAGS: BEXP ENRG EFIN AF

SUBJECT: GE Advocacy Request: Afghan Bidding Process Suspended

REF: Lewis-Khanna/Wilson Email DTD 10/19

- 11. Responding to a request from the Department of Commerce's Trade Advocacy Center, Embassy Kabul has confirmed the bona fides of two international firms. The companies, ANHAM LLC and AIP LLC, have formed a joint venture to sub-contract a \$10.9 million generator set to General Electric's Marine and Stationary Diesel Power Division.
- 12. The Afghanistan Investment Support Agency (AISA) solicited bids in July, 2009 for an 18 megawatt diesel generator power plant as part of a planned World Bank-funded Industrial Park in Hissar-e-Shahi near Jalalabad. World Bank blueprints for the park require self-sustained utilities, including power, water supply, roads, and waste/wastewater treatment. AIP-ANHAM's bid on the power plant procurement was ranked second in price.
- 13. On October 27, Commercial Officer met with ANHAM Deputy Managing Director Kabir Arghandiwal and confirmed ANHAM, which is partially American-owned, holds contracts with U.S. Department of Defense, Overseas Private Investment Corporation (OPIC), and USAID. We have found no derogatory information on ANHAM or its joint venture partner AIP.
- 14. Arghandiwal reported that although AISA had begun conducting technical evaluations of the bids, the procurement process was now on hold and will likely be rebid at a future date. AISA offered no explanation for the potential rebid. Arghandiwal expects AIP-ANHAM to participate in a second bidding round.

EIKENBERRY